

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SERVICE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!* a menu-driven database system.

The INTERNET address *GSA Advantage!* Is : www.GSAAdvantage.gov

CONTRACT INFORMATION

Schedule Title : Environmental Services
FSC Group : 899
FSC Class : 76
NAICS Code : 541620

CONTRACT NUMBER : GS-10F-0065R
CONTRACT PERIOD : NOVEMBER 1, 2004 –
OCTOBER 31, 2009

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at : <http://www.fss.gsa.gov/>

CONTRACTOR INFORMATION

Nova Blue Inc.
14403 Little Blue Road
Kansas City, Missouri 64136
(816) 737-8895 Phone
(816) 737-3603 Fax
www.nbmap.com

Contact e-mail address : driffle@nbmap.com
Business size : (dv v s)

(ii) CUSTOMER INFORMATION

1a. Awarded special item number (SIN)

Special Item Number (SIN)	899-7	Geographic Information Services	Hourly Labor Pricing List (See page 5)
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1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract
N/A

1c. A description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services is provided. (See Attachment I)

2. Maximum Order : \$ 5,000,000

3. Minimum Order : \$ 100

4. Geographic Coverage : Domestic and Worldwide

**5. Point of Production : Nova Blue Inc.
14403 Little Blue Road
Kansas City, Missouri 64136**

6. Prices Shown Herein are Net (discount deducted)

7. Quantity Discount : NONE

8. Prompt Payment Terms : 1% 10 Days / Net 30 Days

9a. Government Purchase Cards are accepted below the micro-purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold.

- 10. Foreign Items :** **NONE**
- 11a. Time Of Delivery :** **Nova Blue Inc. shall deliver or perform services in accordance with the terms negotiated in an agency's order. Nova Blue Inc. will not propose in excess of its normal commercial delivery or performance times to agencies without giving notice to the Ordering Officer of its intent to do so.**
- 11b. Expedited Delivery :** **Consult with Contractor**
- 11c. Overnight/2-Day Delivery :** **Consult with Contractor**
- 11d. Urgent Requirements :** **Consult with Contractor**
- 12. FOB Point :** **FOB Destination**
- 13a. Ordering Address :** **Attn: Don Riffle
Nova Blue Inc.
14403 Little Blue Road
Kansas City, Missouri 64136**
- 13b. Ordering Procedures :** **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule internet homepage (www.fss.gsa.gov/schedules).**
- 14. Payment address :** **Attn: Carol Reynolds
Nova Blue Inc.
14403 Little Blue Road
Kansas City, Missouri 64136**

Nova Blue Inc. accepts direct ACH Wire Transfer deposits to our Bank Account when proper forms are completed.

- 15. Warranty Provisions :** **NONE**

16. **Export Packaging Charges :** **N/A**
17. **Terms and Conditions of Government Commercial Credit Card Acceptance :** **In accordance with the Government Commercial Credit Guidelines.**
18. **Terms and Conditions of Rental, Maintenance, and Repair :** **N/A**
19. **Terms and Conditions of Installation :** **N/A**
20. **Terms and Conditions of Repair Parts :** **N/A**
- 20a. **Terms and Conditions of any other services :** **N/A**
21. **List of Service and Distribution Points :** **N/A**
22. **List of Participating Dealers :** **N/A**
23. **Preventative Maintenance :** **N/A**
- 24a. **Special Attributes :** **N/A**
- 24b. **Section 508 Compliance Information :** **N/A**
25. **Data Universal Number System (DUNS) :** **#608723730**
26. **Nova Blue Inc. is registered in the Central Contractor Registration (CCR) database.**
27. **Nova Blue Inc. will accept Labor Hour, Firm Fixed Price, and Firm Fixed Price/Level Of Effort task orders.**

GSA LABOR RATES – HOURLY

SIN 899-7

Labor Disciplines	2004 Hourly Rate	2005 Hourly Rate	2006 Hourly Rate	2007 Hourly Rate
Contracts Manager	\$ 58.64	\$ 60.69	\$ 62.82	\$ 65.02
Program Manager	\$ 62.65	\$ 64.84	\$ 67.11	\$ 69.46
Production Manager	\$ 44.36	\$ 45.91	\$ 47.51	\$ 49.18
Project Manager	\$ 63.26	\$ 65.47	\$ 67.77	\$ 70.14
Quality Assurance Manager	\$ 59.12	\$ 61.19	\$ 63.33	\$ 65.55
Senior Geospatial Analyst	\$ 60.51	\$ 62.63	\$ 64.82	\$ 67.09
Senior Photogrammetrist	\$ 59.63	\$ 61.71	\$ 63.87	\$ 66.11

ATTACHMENT I -- LABOR DISCIPLINE DESCRIPTIONS **FOR SIN 899-7**

CONTRACTS MANAGER

EDUCATION : A Bachelors Degree or at least 7 years of experience in related field.

GENERAL EXPERIENCE : At least 7 years of work experience in the field. Has knowledge of standard concepts, practices, and procedures within the Federal market. Relies on limited experience and judgment to plan and accomplish goals. Experience dealing with Geospatial contracts is considered a plus.

DUTIES : Plans and directs all aspects of an organization's contract administration function. Works closely with organization's legal advisor to develop proposals, oversee preparation, and monitor progress. Develops resources, researches funding sources, and writes proposals to a variety of organizations. Prepares contract proposals and may administer major contracts. Also may negotiate contractual provisions with potential partners.

PRODUCTION MANAGER

EDUCATION : A Bachelors Degree or the equivalent combination of training and experience in a related field.

GENERAL EXPERIENCE : Minimum of 5 years Supervisory Management experience in photogrammetric, database, and cartographic production. Needs strong communication skills. Specific knowledge of proprietary software applications and/or GIS applications and tools used for Digital Map Products.

DUTIES : Is responsible for the completion of high quality projects. Manages production plan and schedules for assigned programs. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Provides technical and analytical guidance to project team leaders. Recommends and takes action to direct the analysis and solutions of problems. Ensures adherence to quality standards and specifications. Selects, develops and evaluates personnel to ensure the efficient operation of projects. Interacts and maintains positive relationships with external and internal clients across all levels of the organizations.

PROGRAM MANAGER

EDUCATION : Bachelor's degree or 10 years experience in a related field.

GENERAL EXPERIENCE : At least 5 years of proven experience in government procurements and solicitations. Must have the ability to translate varying business requirements into sound contractual terms and requirements. Requires the ability to meet deadlines and manage multiple programs simultaneously.

DUTIES : Plans, directs, coordinates, and executes activities directing capture and execution of new federal, civil, and classified/non-classified DoD/Intelligence procurements to ensure that goals or objectives of the programs are accomplished within prescribed time frames and funding parameters. Develops policies and procedures for operational processes in order to ensure optimization and compliance with established standards and regulations. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals.

PROJECT MANAGER

EDUCATION : Requires a Bachelor's Degree in a related field or the equivalent experience.

GENERAL EXPERIENCE : Must have a minimum of 5-7 years of experience in the field or related area. Familiar with standard concepts, practices, and procedures within the field of GIS, Geography, Geospatial Imagery and Photogrammetry.

DUTIES : Manages and trains a team of production staff members. Supports the activities of the operations department. Oversees the daily department production activity and facilitates departmental workflow. Makes recommendations to improve the productivity, quality, and efficient delivery of products and services. Relies on experience and judgment to plan and accomplish goals. Lead and directs the work of others.

QUALITY ASSURANCE MANAGER

EDUCATION : A Bachelors Degree or the equivalent experience in the related field.

GENERAL EXPERIENCE : Must have 7 years of experience in Quality Control procedures and policies of the related field. Familiar with a variety of the field's concepts, practices, and procedures.

DUTIES : Responsible for planning and directing quality assurance policies, programs, and initiative. Ensures that procedures are followed in the production of the product. May assist in the development of quality control standards. Relies on extensive experience and judgment to plan and accomplish goals.

SENIOR GEOSPATIAL ANALYST

EDUCATION : A Bachelor's Degree in Geography or experience in a related field.

GENERAL EXPERIENCE : Must have a minimum of 5 years experience using GIS software. Solid understanding of GIS, photogrammetric processes, or map compilation.

DUTIES : Collection, updating, and analysis of geospatial databases from intelligence databases and other ancillary sources, and producing mission specific data sets. Incorporates

source materials from Notices, Scans, Field Annotated Notes, and hard copy sources in the production and maintenance of: TLM, JOG, DNC, FLIP, EVC, and HAC

SENIOR PHOTOGRAMMETRIST

EDUCATION : Requires a Bachelor's Degree in Geography or experience in a related field.

GENERAL EXPERIENCE : Five (5) years experience of photo interpretation, imagery analysis, or map compilation.

DUTIES : Produce products from aerial or satellite data and update databases for GIS implementations using softcopy or hardcopy photogrammetric methods. Responsible for the production of geospatial products such as: DSM, DTM, DEM, TIN, FFD, FD, and TLM data sets.

Additional Nova Blue Information

Nova Blue provides a full range of GIS services for client products. We populate, update, and maintain proprietary databases. We work with ESRI, Intergraph, Smallworld, AutoCAD, and many other standard GIS platforms. Our Federal contracting background has given us experience in teaming arrangements with diverse large and small companies to complete demanding projects. Through our association with MAPPS, Nova Blue has developed the ability to form very responsive, low-overhead, small business teams providing photogrammetric and aerial survey capabilities to Federal, State, municipal, and commercial clients. Nova Blue's capabilities and experience span the entire history of manual to digital mapping. The result is a depth of understanding of data formats that proves to be helpful in bringing disparate data to common formats.

Services encompass:

- Cartographic Services – Manual, Digital, and Hybrid
- Compilation and Color Separation
- Contouring
- Feature Extraction
- Geographic Information Systems
- Imagery Analysis
- Large format process photography
- Negative Engraving
- Scanning Services

To view samples of products and services, click on the link below.

nbmap.com